

GREEN MOUNTAIN PASTURES Community Investment Profile: Vermont

Iroquois Valley Farms has been investing in farmland communities and young farmers for 10 years. The Northeast is integral to Iroquois Valley's strategy of expanding pastured operations. The company has five farms in the region, with another Vermont farm financing in the funding stage. Sally Dodge and Dale Guldbrandsen drive Iroquois Valley Farms' growing presence in the region as Northeast Community Development Managers based in Manchester, VT.



Strafford Community Farm - Orange County and The Miller Varley family (below)

Iroquois Valley's first investment in Vermont was for the Miller Varley family. Shannon Varley leads the operation and believes that regenerative farming has the capacity to effect meaningful change and impact communities. The family previously operated a smaller farm in Maryland until the homestead tragically burned down in a fire. After the family decided to return to Vermont, they found a 178 acre farm in Strafford and approached Iroquois Valley Farms to provide mortgage financing. The farm was successfully purchased in November 2016. Expansion plans include raising grass-fed livestock on pasture (lamb, cattle, heritage pigs, and chickens) and growing produce and flowers for sale on the farm and through their CSA program.





The Stannard family and cows on pasture at <u>Vermont Natural Beef</u> (below)

Iroquois Valley Farms is currently funding new financing for the Stannard family of Vermont Natural Beef, a sustainable and grass-fed beef operation in the Champlain Valley. This family raises their cattle using practices that go beyond organic. The Stannards raise their cattle on pasture and practice rotational grazing to provide an ideal environment where the use of hormones or antibiotics is unnecessary. Pastured operations benefit the soil, ecosystem, and have the capacity to sequester carbon and reverse climate change.



Iroquois Valley Farms has worked with financial advisory firms connecting organic farmers to investors across the country, effectively building a nationally diversified base of both farmers and investors. These partnerships enable investors to support farm families and local communities from Maine to Montana where Iroquois Valley Farms currently invests.

For more information, visit our website or contact us.